



Dear Sirs,

We kindly request to submit an offer, taking into account the following requirements.

Subject of the offer:

DEA 50% in bulk delivery in 2027-2029

Volume: 180 tones / three years (2-3 deliveries per year) with a tolerance of +/- 30%, i.e. 234 tones in three years.

Delivery basis: DDP Kralupy (Incoterms 2020)

Volume of single delivery: DEA 50% in bulk delivered by tank trucks of 23-24 tons each. Carrier must have its own compressor and 2 hoses for dispensing.

Delivery lead time: maximum 1 month from call-off date (if the supplier is unable to meet this, please provide possibility of smaller deliveries without additional charge).

Expected payment terms 90 days for Unipetrol.

We are interested in long-term cooperation in the supply of DEA in bulk. **Please provide a fixed price or alternatively price formula. In case of price formula please enclose historical data/prices which resulted from the formula in the previous year (2025-2026) in Excel file.**

Form of the offer:

Your offer must be submitted through Procurement Platform Connect:

<https://connect.orlen.pl>

1. Commercial offer shall contain:

- The name of the subject of the offer,
- The quantity,
- Price per unit DDP Kralupy(Incoterms 2020)
- Cost of transport per ton,
- The total value,
- Custom tariff (CN Code)
- Country of origin,
- Payment terms,
- delivery time from date of call off,
- A statement that in relation to your company not initiated liquidation proceedings or bankruptcy proceedings,
- A statement that the substances and preparations offered by the State have been pre-registered and are designed for proper registration in accordance with the requirements of the REACH Regulation.

2. Technical part of the offer should include:

- MSDS with Reach registration number in language of destination country
- The subject of the offer, together with the technical specification

ORLEN Spółka Akcyjna z siedzibą w Płocku, ul. Chemików 7, 09-411 Płock

wpisana do rejestru przedsiębiorców prowadzonego przez Sąd Rejonowy dla Łodzi-Śródmieścia w Łodzi XX Wydział Gospodarczy Krajowego Rejestru Sądowego pod numerem: 0000028860 NIP: 774-00-01-454, BDO 000007103, kapitał zakładowy / kapitał wpłacony: 1 451 177 561,25 zł

ORLEN Spółka Akcyjna, a Polish company, with its registered office at Chemików 7, 09-411 Płock, Poland entered into the Register of Entrepreneurs kept by the District Court for Łódź Śródmieście in Łódź, XX Commercial Division of the National Court Register under the number KRS 28860 NIP: 774-00-01-454, BDO 000007103, share capital/paid up capital: 1 451 177 561,25 PLN



- Completion date

Other conditions:

Please include in the offer the following information:

- Duration of action on the market,
- References,
- Coverage of (territory, supported markets)
- Major customers,
- Share capital paid up (in case of companies).

Your bid will be evaluated in terms of the conditions listed above technical and commercial.
In the absence of compliance with this question, your offer may not be considered.

Anna Księżopolska

Starszy specjalista | Senior Specialist

Zespół Zakupów Dodatków Chemicznych | Chemical Additives Procurement Team

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